

# California Orthopaedic Association

## Practice Management/Contracting Consultants/ Professional Services Agreements

### Practice Management Software Vendor

#### TopOrthoApps

Www.toporthoapps.com  
(Updated 7/24/18)

#### Zephyr-TEC Corp.

Redwood City, CA 94061  
Phone: 650-364-4853  
Toll Free: 877-493-7497  
[nocal@zephyr-tec.com](mailto:nocal@zephyr-tec.com)  
[www.zephyr-tec.com](http://www.zephyr-tec.com)  
(Updated 7/24/18)

### Practice Management Consultants

#### California Coastal Healthcare

Kim Fenton  
Coastal Healthcare Consulting  
Group  
2623 Via Cascadita  
San Clemente, CA 92672  
Cell: 949 481-9066  
[kimf@healthcareconsultant.org](mailto:kimf@healthcareconsultant.org)  
Negotiates WC MPN contracts  
(Updated 1/2025)

#### Capko & Morgan

Judy Capko  
PO Box 29621  
San Francisco, CA 94129  
(415) 652-0455  
[info@capko.com](mailto:info@capko.com)  
[www.capko.com](http://www.capko.com)  
(Updated 7/23/18)

#### CMRS

Kelly Woodland  
El Cajon, CA  
Phone: 916-342-0456  
[Kelly.cmrs@gmail.com](mailto:Kelly.cmrs@gmail.com)  
Negotiates WC MPN contracts  
(Added 2020)

#### COSMA Management Services

Linda England  
17525 Encino Lane #203  
Encino, CA 91316

Phone: 818-986-0200  
[lengand@cosmamgmt.com](mailto:lengand@cosmamgmt.com)  
(Updated 7/30/18)

#### Managed Resources

Lynn Handy  
Phone: 562-499-2190  
(Added 2023)

#### Delta Medical Billing

Nisha Dave  
23 W. 6th Street  
Antioch, CA 94509  
Phone: 925-753-1986  
[drsbiller@aol.com](mailto:drsbiller@aol.com)  
(Updated 7/24/18)

#### Healthcents, Inc.

Susan Charkin, MPH  
Phone: 831-455-2695  
800-497-4970  
Cell: 831-596-4992  
[charkin@healthcents.com](mailto:charkin@healthcents.com)  
[www.healthcents.com](http://www.healthcents.com)  
(Updated 7/30/18)

#### Mike Haffar Insurance Services, Inc.

Mike Haffar  
150 N. Grand Ave., Suite 209  
West Covina, CA 91791  
Phone: 626-966-9800  
Cell: 909-910-1414  
Fax: 626-966-9882  
[www.mikehaffarinsurance.com](http://www.mikehaffarinsurance.com)  
(Updated 7/25/18)

#### MIPSSwizard

1-877-509-7774  
[www.mipswizard.org](http://www.mipswizard.org)  
(Updated 7/24/18)

#### NewportMed

Josh Klinge  
625 The City Drive, Suite 310  
Orange, CA 92868  
Phone: 800-865-2490  
Fax: 714-385-1723  
[josh@newportmed.com](mailto:josh@newportmed.com)  
[www.newportmed.com](http://www.newportmed.com)  
(updated 8/21/24)

#### Pacific Medical Management

Fred Schraeder  
39 Quail Court #201  
Walnut Creek, CA 94596  
Phone: 925-673-1013  
Cell: 510-508-3784  
Fax: 925-673-1029  
[fbspacmed@msn.com](mailto:fbspacmed@msn.com)  
(Updated 7/25/18)

#### Physician Focus Inc.

Roxann Loose, CEO  
1839 Cowan Road,  
Burlingame CA 94010  
Phone: 650-288-0596  
Fax: 650-685-8043  
[roxannloose@physicianfocus.net](mailto:roxannloose@physicianfocus.net)  
(Updated 7/23/18)

#### The Sage Associates

Mary Jean Sage  
791 Price Street #135  
Pismo Beach, CA 93449  
Phone: 805-904-6311  
Fax: 805-980-4026  
[mjsage@thesageassociates.com](mailto:mjsage@thesageassociates.com)  
(Updated 2023 - semi-retired)

Terry Fletcher Consulting  
Phone: 714-746-3077  
[terryfletcherpc@aol.com](mailto:terryfletcherpc@aol.com)  
[www.terryfletcher.net](http://www.terryfletcher.net)  
(Updated 1/20/2021)

### Appointment Reminders Relatient

320 Liberty Pike, Ste 115.,  
Franklin, TN 37064  
Phone: (866) 473-8160  
[www2.relatient.net/](http://www2.relatient.net/)  
(Updated 7/30/18)

### Professional Services Arrangements

#### Physician Focus, Inc.

Tammi Melnikoff  
839 Cowan Road  
Burlingame, CA 94010  
Phone: (650) 288-0602  
Fax: (650) 648-1313  
[Tami.Melnikoff@physicianfocus.net](mailto:Tami.Melnikoff@physicianfocus.net)