

# CODING FOR SUCCESS IN 2019

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Hosted by:



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## Today's Topics:

- E/M Categories; when do you use what
- Medical Necessity
- E/M Levels of Service; documentation to support
- Physician Assistant/APP Billing in Orthopaedics
- Payor Policies & Denials; documentation and diagnosis
- Global Surgical Package; components and modifiers
- Lunch (yes)
- Fracture Care
- Key Surgical Modifiers in Orthopaedics; all of them
- Office Injections
- Medicare Update – 2019 & beyond

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A slide with a light gray background and a black border. On the left side, there is a vertical list of three items, each preceded by a teal dot. A thin vertical line separates these items from the title on the right. The title is "E/M Categories & When to use Which". In the bottom right corner of the slide area, there is a small teal number "4".

- NEW VS ESTABLISHED PATIENT
- CONSULTATIONS
- ER VISITS

E/M Categories & When to use Which

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OFFICE OR OTHER OUTPATIENT SERVICE

New Patient      99201 – 99205

Established Patient      99211 – 99215

- Document & Code Correctly
- New = 3/3 components;  
Established = 2/3 components

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## New vs. Established

- New vs. Established Patient
  - Current Procedural Terminology (CPT) – those patients who have not received any professional services from any physician “of the **exact same specialty and subspecialty** who belongs to the same group practice, within the past three years
  - Centers for Medicare & Medicaid Services (CMS) – a patient who has not received any professional services, i.e., evaluation & management service or other face-to-face service . . . From the physician or physician group practice (same physician specialty) within the previous three years.”
  - Workers’ Compensation – definition of new and established patient relates to whether the provider has previously treated the patient’s workers’ comp injury or illness (DWC Physician Fee Schedule Regulations)
    - “(1) A “new patient” is one who is new to the physician or medical group or an established patient with a new industrial injury or illness. Only one new patient visit is reimbursable to a single physician or medical group per specialty for evaluation of the same patient relating to the same incident, injury, or illness
    - (2) An “established patient” is a patient who has been seen previously for the same industrial injury or illness by the physician or medical group.”
    - Absent a new injury, the patient is considered “established” for the purposes of workers’ comp – there’s no time limitation like the three years cited by CMS or CPT

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## CONSULTATIONS

Office/Outpatient          99241 – 99245

Inpatient - Initial          99251 – 99255

- Physician Initiated
- Must State in Record "Consult"
- Document the Three "R"s - Request, Reason, Report
- Follow Up Management of Condition – Not a Consult
- One Initial Inpatient Consult/Admission/Physician

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### Elements of Consultation **3 R rule**

- **Request & Reason**; by the patient's attending physician or other appropriate source such as an insurance company and the need documented.

Your dictation should read:

"Thank you for your request to render an evaluation of [patient's name] for [patient's condition]"

**Never use the word "referral"** this word is interpreted as transfer of care.

- **Render**: In your conclusion state: "My recommendation(s):

CONSULT MEANS: **TELLING, NOT DOING**

Does not involve active management of the patient problem although diagnostic test may be ordered to help you render an opinion.

- **Report**: a formal report containing the opinion or advice back to the requesting party. A cover letter is suggested.

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## CONSULTATION VS TRANSFER OF CARE

- In addition to meeting the previous criteria, there would have to be NO intent to transfer care by the original physician. For instance, a knee specialist has been treating a patient for ACL injury. During the visit, the patient complains of wrist pain that the knee specialist determines to be carpal tunnel syndrome. He suggests that the patient make an appointment to see the hand specialist in the same practice for treatment.

*This type of scenario, which is common in orthopedic practices, would not be a consultation but would be transfer of care, because one orthopedist would be skilled in an area the other is not. The codes for the hand specialist would be from the established patient series (99212-99215) since the patient not qualify for a consultation or new patient codes.*

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*JUST BECAUSE IT IS IN  
THE NOTE, DOESN'T  
MEAN IT WAS  
NECESSARY TO MAKE A  
DIAGNOSIS OR TREAT A  
PROBLEM!*

# Medical Necessity

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## What Does This Mean for Providers?

1. Must document more than just a diagnosis code
2. Act and Think as if you are still documenting on paper
3. Document
  1. Problems addressed
  2. Comorbidities that affect treatment
  3. For new issues, the concerns (if any) related to the presenting condition
  4. Documentation of the thought process supports the acuity of care and ultimately the medical necessity of service billed
4. Once thought process is determined, focus on tying the assessment and plan (MDM) to the subjective/objective (history/exam).
  1. Key is to document questions asked and/or what was examined that enabled the provider to make the assessment and create a plan

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DOCUMENTATION TO SUPPORT THE LEVEL

E/M Levels of Service

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## Overview of E/M Section

### E/M Guidelines

- There are two guidelines that may be utilized, 1995 or 1997
  - Providers/Coders may use either guideline
  - Whichever is most advantageous to the provider
  - Must follow one guideline per patient encounter
  - Cannot mix and match

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## E/M – History Component

### **History levels are determined by the following 4 elements**

1. Chief Complaint (CC)
2. History of Present Illness (HPI)
3. Review of Systems (ROS)
4. Past, Family, and/or Social History (PFSH)

- **The extent of the history is dependent upon clinical judgment and on the nature of the presenting problem (s)**

- **Not all histories will have or need all elements**

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## E/M – History Component

### The Four Elements of History

1. Chief Complaint (CC)
  - A concise statement describing the symptom, problem, condition, diagnosis, or other factor as the reason for the encounter.
2. History of Present Illness (HPI)
  - Describes the patient's developing condition/problem from the first sign and/or symptom or from the previous encounter to the present **or** the status of three chronic or inactive conditions
3. Review of Systems (ROS)
  - An inventory of body systems obtained through a series of questions seeking to identify signs and/or symptoms the patient may be experiencing or has experienced
4. Past, Family, and Social History (PFSH)
  - Review of the patient's past history, family history, and social history

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## E/M – History Component

### The HPI Elements

- Location – Where the symptom or problem is occurring
  - Abdomen, chest, leg, arm, head
- Severity - A rating or description of severity of the symptom or pain
  - Bad, intolerable, minimal, slight
- Timing – When symptom or pain occurs
  - Before bed, upon waking, two hours after taking medicine, continuous
- Quality – The character of the sign or symptom
  - Burning, dull, puffy, puss-filled, red, itchy, chronic, debilitating

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## The HPI Elements

- Duration – How long a pain or symptom lasts, has been present, or persisted
  - For two months, following slip and fall at home
- Associated signs/symptoms – Any organ system or body area complaints associated with the chief complaint
  - Rash with blistering, nausea and vomiting, abdominal pain
- Context – Instances or items that can be associated with the chief complaint
  - When walking, in company of smokers, at work
- Modifying factors – Actions taken or things done to effect the symptom or pain, making it better or worse
  - Improves when lying down, worse after eating

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## Review of Systems (ROS)

- ROS includes 14 systems
  - Constitutional symptoms (fever, weight loss, etc.)
  - Eyes
  - Ears, nose, mouth, throat
  - Cardiovascular
  - Respiratory
  - Gastrointestinal
  - Genitourinary
  - Musculoskeletal
  - Integumentary (skin and/or breast)
  - Neurological
  - Psychiatric
  - Endocrine
  - Hematologic/Lymphatic
  - Allergic/Immunologic

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## E/M – History Component

### The Past, Family, and Social History (PFSH)

- Past History
  - The patient's past experience with illnesses, operations, injuries and treatments
- Family History
  - A review of medical events in the patient's family, including diseases that may be hereditary or place the patient at risk
- Social History
  - Age appropriate review of past and current activities



## Overall History Component

(example)

Each history element must be met or exceeded to determine an overall history level

- *Let's look at an example*
  - CC
    - Must be present in patient's medical record
  - HPI
    - Extended
  - ROS
    - Complete
  - PSFH
    - Pertinent
- Overall History level = Detailed

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## Medical Decision Making Component

*Now let's look at the Medical Decision Making*

### Four Levels

1. Straightforward
2. Low Complexity
3. Moderate Complexity
4. High Complexity

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## Medical Decision Making

- To determine the level of Medical Decision Making, two of the three following Elements must meet or exceed

Elements

- Number of Diagnoses or Treatment Options
- Amount and/or Complexity of Data to be Reviewed
- Risk of Complication and/or Morbidity/Mortality

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Medical Decision Making Component

Number of Diagnoses or Treatment Options  
3 Categories

- 1. Self-limited or minor  
    **stable, improved or worse**
  
- 2. Established problem  
    **stable, improved, worsening**
  
- 3. New problem to examiner  
    no additional work up planned  
    additional work-up planned

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## Medical Decision Making Component

- **Self-limited or minor (stable, improved or worse)**

- Sore throat
- Earache (simple)
- Simple laceration

*This category does not indicate that the problem is new or established*

- American Medical Association (AMA)

“A problem that runs a definitive and prescribed course, is transient in nature, and is not likely to permanently alter health status or has a good prognosis with management/compliance.”

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## Medical Decision Making Component

- **Established problem; stable, improved**

*For this provider/specialty group – usually diagnosis and treatment has already been started*

- **Established problem; worsening**

*Must be documented or CLEARLY implied, (pain has increased, etc.)*

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## Medical Decision Making Component

New problem to examiner; no additional work- up planned

- New problem to examiner; additional work-up Planned
  - Starting treatment does not constitute "additional work-up".
  - Any diagnostic study or plan to help find a definitive diagnosis.

*Example:*

- Radiology
- Laboratory
- Consultation with another physician

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NUMBER OF DIAGNOSES AND/OR TREATMENT			
A	B □ C		= D
Problem (s) status	Number	Points	Result
Self-limited or minor (stable, improved or worse)	max=2	1	
Est. problem; stable, improved		1	
Est. problem; worsening		2	
New problem; no additional workup planned	max=1	3	
New Problem; additional workup planned		4	
		Total	

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## Medical Decision Making Component

- **Amount and/or Complexity of Data to be Reviewed**

- Review &/or order of clinical lab tests
- Review &/or order in the radiology section of the CPT
- Review &/or order of tests in the medicine section
- Discussion of test results with performing physician
- Decision to obtain old records &/or history from someone other than patient
- Review and summarization of old records &/or obtaining history from someone other than patient &/or discussion of case with another health care provider
- Independent visualization of image, tracing or specimen itself (not simple review of report)

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## Medical Decision Making Component

- Review &/or order of clinical lab tests
  - Any documentation of the review of tests previously ordered
    - Example (s):*
      - Test results documented in notes
      - Documentation that Provider reviewed results
  - Documentation that indicates tests are ordered

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## Medical Decision Making

- Review &/or order in the radiology section of the CPT
  - Review of Report not actual film

*Example (s):*

- Documentation of review of x-ray report
  - Documentation that a x-ray was ordered
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- No review of actual film

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## Medical Decision Making

- Review &/or order of tests in the medicine Section
  - Report (s) is reviewed or ordered

*Example (s):*

- EKG Report
- Stress Test
- EMG
- Documentation that a medicine test was ordered

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# Medical Decision Making

- Discussion of test results with performing physician
  - Discussion = verbal communication and NOT a report or letter

**Example:**

- Pathologist viewing specimen then pages ordering MD to discuss results
- PCP MD pages MD Specialist to discuss test results

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## Medical Decision Making

- Review and summarization of old records &/or obtaining history from someone other than patient &/or discussion of case with another health care provider
  - Summarize the review of old record or history and document how it pertains to the patients current problem – it must be additional/relevant information
  - Does not include Parents of Pediatric Patients

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# Medical Decision Making

- Independent visualization of image, tracing or specimen itself (not simple review of written report)
  - **Does not include:**
    - Rapid Strep Test
    - Urine Pregnancy Test
  - **Does include:**
    - Reviewing x-ray image (can be in electronic system)
    - EKG Strip

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AMOUNT AND/OR COMPLEXITY OF DATA REVIEWED	
	Points
Review &/or order of clinical lab tests	1
Review &/or order in the radiology section of CPT	1
Review &/or order of tests in the medicine section of CPT	1
Discussion of test results with performing physician	1
Review and summarization of old records &/or obtaining history from someone other than patient &/or discussion of case with another health care provider	2
Independent visualization of image, tracing or specimen itself (not simply review of report)	2
Total	

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## Medical Decision Making

- Risk of Complication and/or Morbidity/Mortality
  - **Four Levels**
    - Minimal
    - Low
    - Moderate
    - High

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## Final Medical Decision-Making Level

- 2 of the 3 Elements must be met or exceeded
  - **Number of Diagnosis or Treatment Options**
  - **Amount and/or Complexity of Data Reviewed**
  - **Risk of Complication and/or Morbidity/Mortality**

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Final Result for Medical Decision Making (must meet or exceed two out of three elements)				
Number diagnoses/treatment options	<1 Minimal	2 Limited	3 Multiple	>=4 Extensive
Amount & complexity of data	<=1 Minimal	2 Limited	3 Multiple	>=4 Extensive
Highest risk	Minimal	Low	Moderate	High
Type of decision making	Straight forward	Low Complex	Moderate Complex	High Complex

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Who can document what for E/M?  
(as of **TODAY** – things could be changing!)

- **Ancillary staff**
  - Chief Complaint (if it is listed as separate item)
  - ROS and PFSH
  - Vital signs as part of physical exam
- **Physician or QHP**
  - HPI, including chief complaint if part of HPI
  - Physical examination (excluding vital signs if done)
  - All elements of Medical Decision Making
  - All procedures

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## Using Medical Scribes

- **Definition**
  - Joint Commission defines a medical scribe as an unlicensed individual hired to enter information into the electronic health record (EHR) or chart at the direction of a physician or licensed independent practitioner.
  
- **Common Documentation Duties for Medical Scribes**
  - History of present illness
  - ROS and Physical examination
  - Vital signs and lab values
  - Results of imaging studies
  - Progress notes
  - Continued care plan and medication lists

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## Scribe's Note Should Include

- Name of the provider providing the service
- Date and time the service was provided
- Name of the patient for whom the service was provided
- Authentication, including date and time
  
- Since provider is ultimately responsible for the contents of the documentation, the provider's note should indicate:
  - Affirmation of the provider's presence during the time the encounter was recorded
  - Verification that the provider reviewed the information
  - Verification of the accuracy of the information
  - Any additional information needed
  - Authentication, including date and time

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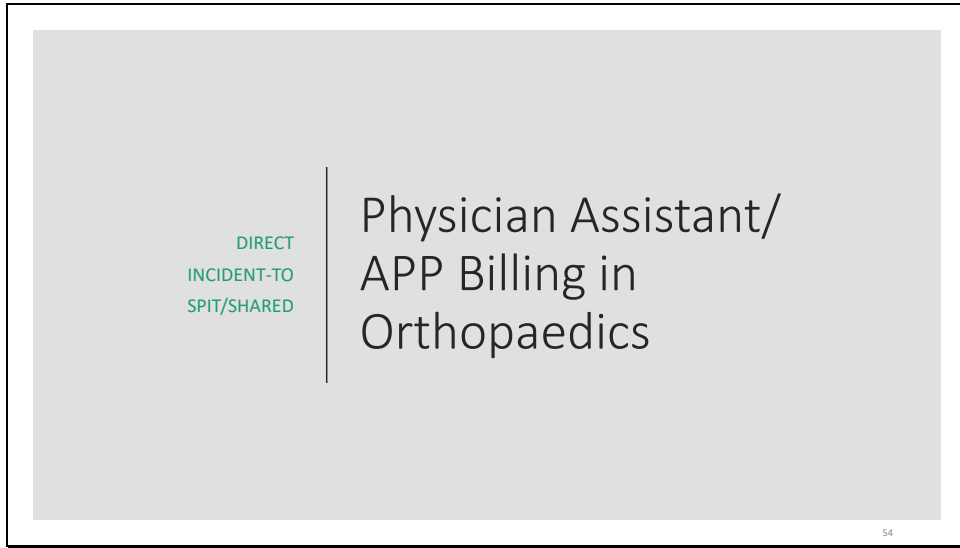
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DIRECT  
INCIDENT-TO  
SPIT/SHARED

Physician Assistant/  
APP Billing in  
Orthopaedics

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# Direct Billing



MUST BE ENROLLED WITH THE PLAN



CAN SEE PATIENTS WITHOUT PHYSICIAN BEING ON-SITE



CAN SEE NEW PATIENTS



SOME PLANS PAY A DIFFERENTIAL FOR NPP

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“Incident to”

- A Medicare concept – not all health plans recognize
- For E/M services only
  - Must be in physician office or patient home
- Cannot see new patients or established patients with a new condition/illness/injury – physician must see first for there to be a service that is “incident to” a physician service
- Physician must always be “on-site”( in the suite) when NPP seeing patients
- Bill the supervising physician as the “rendering/performing” provider
- Payment at 100% physician fee schedule

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## Split / Shared Visit

- A Medicare concept
- Similarities with “incident to”, but there are differences
- Commercial payers – check with the payers to see if they recognize the concept – specifically those carriers who credential NPPs.
- E/M visits that are “shared” or “split” between a physician and a NPP where each performs a substantive portion of an E/M visits face-to-face with the patient on the same date of service
  - A substantive portion of an E/M visit involves all or some portion of the history, exam or medical decision making key components of an E/M
- If documentation meets the requirements, can be billed under the physician’s NPI
  - If documentation does not meet guidelines, service needs to be billed under NPP’s NPI

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# Split / Shared Visit

- Can be done in:
  - Hospital inpatient or outpatient
  - Emergency department
  - Hospital observation
  - Hospital discharge
  - Office or clinic (when "incident-to" requirements are met)
  
- Can NOT be done in:
  - Skilled nursing facility or nursing facility
  - Consultation services
  - Critical Care services
  - For procedures
  - In patient's home or domiciliary site

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DOCUMENTATION

DIAGNOSIS

YOUR QUESTIONS

Payor Policies & Denials

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## Everyone Plays a Part

- **Patient advocates:** In an era of patient engagement, patients are increasingly responsible for their physical – as well a fiscal – health care. In some cases, patients actually are among an organization’s best tools to mitigate denials (medical necessity included). Patient empowerment, however, does require education

Some organizations have been inspired to hire patient advocates.

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Your Challenges & Questions

- 1.
- 2.
- 3.
- 4.
- 5.

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WHAT'S INCLUDED?  
What can you bill separately?

# Global Surgical Package

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## Medicare Surgical Package

- Pre-Op
  - All visits 24 hours before surgery
- Intra-Op
  - Operation per se
- Post-Op
  - All follow-up care, including complications that do not require a return to the operating room

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## Global Periods

- 000 Postoperative care is not included in the payment, but any related evaluation and management work is included if done on the same day
- 010 10 days of postoperative care are included in the payment
- 090 90 days of postoperative care are included in the payment
- XXX Global concept does not apply and any evaluation and management and other services performed may be reported separately on the same day
- YYY Global period is to be set by the carrier (e.g., unlisted surgery codes)
- ZZZ The code is part of another service and falls within the global period for the other service

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## Another Case; Another Visit

- In some cases a patient may be a candidate for a surgical procedure, but has a number of medical issues (such as cardiac disease and diabetes) that require a medical evaluation to determine if he/she is healthy enough for surgery. After the patient has had a “medical clearance”, he/she returns to you to review the medical doctor’s evaluation and you at that point decide to proceed with surgery. This visit can be billed as an E/M visit as the decision for surgery is just now being made.

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WHAT'S INCLUDED?  
What's separately reportable

WHAT HAPPENS AFTER THE PATIENT WAS SEEN IN THE ER?

# FRACTURE CARE

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## Procedures/Items Not Included

- X-rays
- All casting supplies (including those used with the first cast application)
- Any replacement cast application
- The evaluation and management of any additional problems or injuries
- The treatment of complications

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## Closed Treatment of Fractures

- Global: the physician reports the services by using the 90-day global fracture treatment code, with or without an evaluation and management (E/M) service that resulted in the decision for closed treatment and/or was related to a separate injury or separate diagnosis
- Itemized: The physician reports each service independently using E/M codes and cast/splint codes, but does not enter into a 90-day global period.

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Per AAOS

- “Restorative treatment” and follow-up care

Two keys to understanding the appropriate coding for closed treatment of fractures is to:

1. First, determine whether the physician provides “restorative treatment” of the fracture
2. Second, determine whether the same physician will be providing all the follow-up care within the 90-day global period.

Restorative treatment is more than simply realigning the limb and applying a splint or cast; it entails a closed reduction by the application of manually applied forces. This closed reduction must achieve satisfactory alignment of the fracture or dislocation – i.e., closed reduction must be acceptable for healing and restoration of limb function

If the physician is providing restorative care of the fracture (eg, closed treatment with manipulation) and all follow-up management, the physician should report the service with the global fracture care code. If the physician is providing restorative care, but not providing the follow-up care, the physician should report the encounter using the appropriate fracture treatment code and add modifier -54 (intraservice only)

*Source : AAOSnow/2017/May*

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## ER and Orthopedics

- Emergency Department (ED) physicians (and NPP authorized to provide emergency room services) that treat the fracture (as described in the second bullet previously noted) but **do not** provide follow-up care may submit a claim for the fracture treatment code with CPT modifier 54 (surgical care only).
- A non-ED physician, such as an orthopedic surgeon, who provides casting, follow-up evaluations(s) and management of the fracture until healed, may submit a claim for the fracture treatment code with CPT modifier 55 (follow-up care only).

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51 Multiple procedures  
PLANNED/ANTICIPATED  
Separate / distinct  
78 Return to or  
79 UNRELATED  
PROCEDURE

Surgical Modifiers

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## Modifier 59

- Describes Distinct Procedural Service
  - Modifier of “last resort” that unbundles the second procedure
  - Use on a second procedure, which is a component code of the first to indicate the second procedure was a separate service
  - The second procedure was at a different session, on a different site/lesion, separate incision/excision
  - May also be used when the service is performed twice in one day, such as two excisions described by the exact same CPT code; some payers refer modifier 76 instead
  - Medicare developed, but not all carriers implemented HCPCS modifiers to further define the situations in which modifier 59 is used.

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## HCPCS Modifier 59 subsets

- XE = separate encounter, a service that is distinct because it occurred during a separate encounter
- XP = Separate practitioner, a service that is distinct because it was performed by a different practitioner
- XS = Separate structure, a service that is distinct because it was performed on a separate organ/structure
- XU = unusual non-overlapping service, the use of a service that is distinct because it does not overlap usual components of the main service

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## Reporting Multiple Procedures

- Physician Responsibility

1. List all codes for the procedures performed
2. Note whether the procedures performed were done via the same compartment, incision, site, organ system, lesion, injury, session and by the same surgeon. If all are the same, note "same." If any of the above were different, not "different"

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## Modifier 58

- Used to describe Staged or Related procedure or Service by the Same Physician During Post-operative Period
  - Planned or anticipated (staged)
  - More extensive than the original procedure
  - For therapy following a surgical procedure
- Keys
  - During the post op period
  - May be used in any location
  - Should result in full payment
  - Resets the global period, unless second procedure has fewer global days
  - Same physician (or same specialty physician in the same group) performs a second procedure in the global period

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## Assistant at Surgery Modifiers

- 80 – Assistant Surgeon – add to all services where assistance provided
- 81 – Minimum Assistant Surgeon – minimum surgical assistant services are identified (usually second assist)
- 82 – Assistant Surgeon (when qualified resident surgeon not available) – the unavailability of a qualified resident surgeon is a prerequisite for use of this modifier
- AS – used to indicate the assistant at surgery was a non-physician practitioner

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## Assistant at Surgery Documentation

- The primary surgeon should document the necessity for the assistant
- The assistant does not need to document a note
- If in a teaching hospital and no qualified resident is available, the surgeon should indicate that in operative note

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WHAT DO  
YOU BILL

## Office Injections

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