

# California Orthopaedic Association

2018 Annual Meeting/QM Course

Resident Forum

## Contracting Basics

Saturday, June 2, 2018

9:00 am – 10:00 p.m.

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Kessenick, Gamma & Free, LLP is a law firm specializing in the representation of physicians, medical groups, and medical specialty societies. Our Firm's expertise covers all aspects of healthcare law and all business issues which typically arise in a physician practice.

Neither KGF nor I have any financial relationships with any commercial interests.

# Contracting Basics

- Introduction
  - Congratulations!
  - New Challenges!

# Contracting Basics

- Different Types of Employment Agreements
  - Private sector
  - Foundation model
  - Hospital-based
  - Independent contractor

# Contracting Basics

- Recruitment Agreements

# Contracting Basics

- Types of Compensation Models

# Contracting Basics

- Specific Clauses to Watch Very Closely
  - Indemnification
  - Non-compete
  - Non-solicitation
  - Insurance issues
  - Records access
    - This list is not complete; there are many others!

# Contracting Basics

- Questions
  - Thank you very much!
  - Douglas S. Free, Esq.
  - Kessenick, Gamma & Free, LLP